

SIMPLE FAST FLEXIBLE



Introducing Connected Workspaces. Creating digital work environments that drive innovation, collaboration and productivity.



armstrongbell

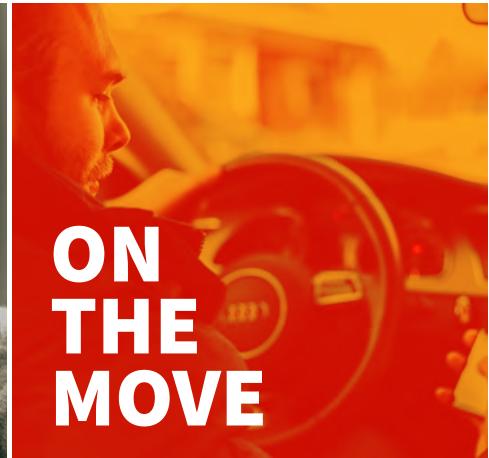
NETWORKS & TELECOMMUNICATION



IN
THE
OFFICE



WORKING
FROM
HOME



ON
THE
MOVE

Say hello to Connected Workspaces from Armstrong Bell.

In every industry sector, people are opting for more collaborative and flexible ways of working; enabling them to participate when they want, from where they want, with almost anyone.

Combined with an increasing demand for speed and real-time access to information, team members and services are driving collaboration and encouraging the broader business community to develop new expertise.

Today, businesses must compete to attract and motivate employees, to improve productivity and quality of service, and to reduce operational costs.

True competitive advantage is created by the ability to anticipate and react quickly to change. By allowing employees, teams and even the whole company to organise their work around the achievement of objectives – rather than around physical locations, borders or boundaries – Smart Working can transform the way work is done and the results businesses, like yours, can achieve.



This is Smart Working.

Smart Working is a business productivity revolution that aims to provide people with the tools, the culture, the workspace and the technology they need to choose when, where and how they do their jobs.

Portable devices, Wi-Fi and Cloud services have made work possible almost anywhere. When work is not confined to the office, the benefits are felt by the business and employees alike. Businesses can reap productivity boosts from employees who always have access to work. Increased workplace flexibility will also help businesses hire and retain top talent, as more employees aspire to control how, where and when they work.

Just under a quarter of employees in the knowledge industry say they can choose where they work. Armstrong Bell brings together the innovative connectivity, mobility and digital solutions you need to enable flexible working.

What are you waiting for?



SIMPLE

Reduce the complexity of managing and maintaining your business communications and empower your people to use them more effectively.

Voice remains a critical part of communications. When your employees have a system that is enabled for mobility, supported by messaging, and integrated into meetings and team collaboration, they have a simple way to build strong relationships with colleagues and customers.

- **Audio and video conferencing**
- **One-to-one and group chats**
- **Screen and file sharing**
- **Real-time presence status**
- **Reduced maintenance**

80%

of employees say flexible working makes a positive impact on working life

Ipsos MORI

78%

of managers consider telecommuting to be the most effective non-economic incentive to retain talent in their company

“Unified communications have increased productivity by enabling our teams to collaborate quickly and effectively”

Director, Haig & Co



FAST

Powerful and secure connectivity keeps your business connected, no matter where your workspace is located.

It is hard to imagine our daily lives without the internet. Almost every function, in every minute of every day is made faster, easier and more efficient because of it. Your business is no different. Poor connectivity can damage your brand, impact key business tools such as emails and file sharing, and at worst, present a security risk to vital business information.

- Access key apps and data quickly
- Supports multiple users
- Increased security
- Improved reliability
- Better platform for communication

Percentage of businesses reporting that increased bandwidth had resulted in improved employee productivity

86%

94%

of small businesses consider reliable internet critical
OFCOM

“Secure and reliable connectivity is the foundation on which all our communications are now built”

I.T. Manager, Essential Supply Products Ltd.



FLEXIBLE

Quickly change or adapt where and when you do business, ensuring seamless service to your customers.

Adapting quickly to business challenges, customer requirements or market trends has made it more important than ever to have a flexible digital work environment. Whether working at home, working while on the move or changing where you do business in the short-term, flexibility is the key.

- **Seamlessly change when and where you work**
- **Support flexible resourcing during busy periods**
- **Improve customer communications**
- **React quickly to business challenges**
- **Reduce commuting**

94%

of businesses interact with customers and suppliers online

83%

of SMEs consider communication services to be fundamental to their business
OFCOM

“Our ability to change how, where and when we do business is fundamental to our success”

Chief Operating Officer, Stagestruck.com



Digital work environments that connect your business with suppliers and customers must be secure, seamless and reliable.

As an industry leader in networking and communications, Armstrong Bell is already helping businesses across the UK work better by solving everyday business challenges.

With a broad portfolio of products and services and a commitment to continually improving customer experience, our team can help your business today.

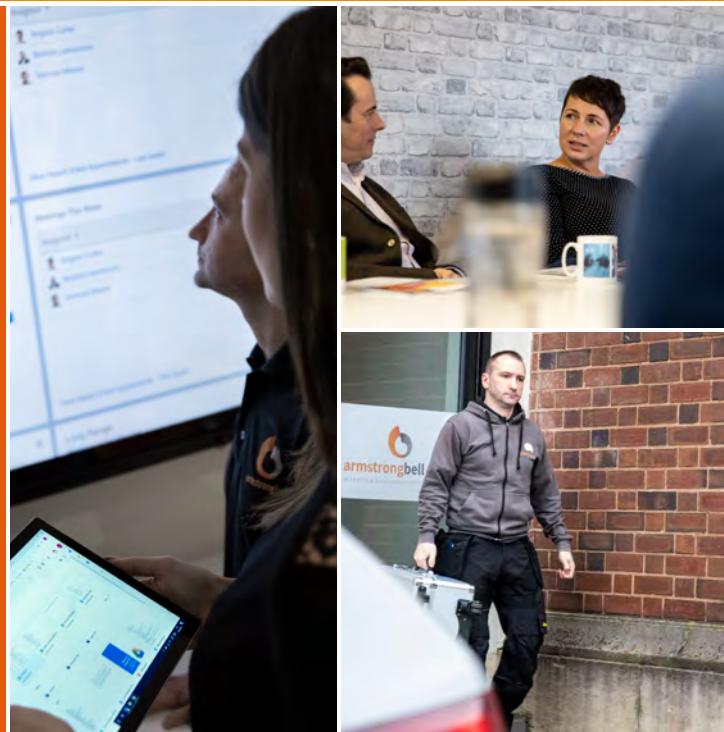
"I have used Armstrong Bell to supply our business mobiles for several years now. Being in the logistics industry, it is imperative that we are able to communicate with our drivers. I will say that the service we have received from the guys at Armstrong Bell has been first rate."

Director, Standard Motor Transport

"Armstrong Bell have given our company great customer support since we partnered up. From landlines to mobiles, broadband and telephone equipment. The service they have given us simply cannot be bettered. We get great cost savings on our billing and a superbly quick response for all our needs."

Head of IT, Koito Europe Limited

**See more great feedback at
armstrongbell.co.uk/testimonials**



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